



*Sell products. Get points. Earn rewards.*

## NEW DSR KICKSTART PROGRAM

*Are you new to selling SitOnIt Seating products?*

*Earn up to \$1000 in extra cash.*

**HERE'S HOW IT WORKS:**



**1.** Login to our Dealer Portal and sign up for the program.

**2.** Watch all of our online training videos – new and improved – to learn more about selling all our product lines.

**3.** Start selling and earning rewards!

### NOW FOR THE GOOD STUFF:

Your first order...	Gets you:
OF FIVE OR MORE CHAIRS	\$100
BETWEEN \$5,000 - \$9,999	\$200
BETWEEN \$10,000 - \$24,999	\$300
OVER \$25,000	\$400



# DSR KICKSTART PROGRAM FAQs

## Who counts as a "new dealer sales rep"?

Anyone who is not currently a member of our PSP rewards program OR has sold less than \$5,000 of SitOnIt Seating in the last 12 months is considered a "new dealer sales rep."

## What if I've already sold SitOnIt Seating products before?

As long as the total sales do not exceed \$5,000 in the last 12 months, you still count as a "new dealer sales rep".

## How do I sign up if I'm not currently a PSP member?

Go to our [Dealer Portal](#) and create an account. Then log back in using your new username and password and go to "My Account" → "Profile" → "Enroll" (at bottom of page). Then use the left navigation menu and go to "Programs" → "\$1000 Kickstart Program" → "Begin your training today." This will lead you to our training videos.

## How do I sign up for this program if I already have an account with SitOnIt Seating?

Login to the [Dealer Portal](#) and go to "My Account" → "Profile" → "Enroll" (at bottom of page). Then use the left navigation menu and go to "Programs" → "\$1000 Kickstart Program" → "Begin your training today." This will lead you to our training videos.

## How will your system know that I'm eligible for these Kickstart bonuses?

All you have to do is watch our online training videos! After you watch each one, our system will mark the video as "watched." (It takes about an hour to get through all of them.) Remember – you have to watch all of them to be eligible for our Kickstart bonuses.

## Can I get multiple bonus checks for a single order if it's large enough?

No, we only distribute one bonus check (the highest qualifying bonus) per order. So for example, if you submitted an order for \$23,000, you will get one bonus check for \$300.

## What if I'm already a PSP member—am I eligible for all the PSP perks/SPIFFS AND this program?

Yes! Once you're a PSP member, ALL your orders count towards your reward point total and you're eligible for all the perks and benefits of the program on top of this Kickstart program.

## How long can I keep earning these Kickstart bonuses?

You're eligible for our Kickstart bonuses for a full 12 months from the day you sign up. So take advantage while you're enrolled! After 12 months, you're no longer considered a "new dealer sales rep" so you will no longer be eligible for these bonuses.

## What are these training videos for?

We've compiled a comprehensive library of training videos to help you learn about our products and company. We also have all the tools you'll need to be successful in the field.

## How do I access these online training videos?

Access our videos by logging in to the [Dealer Portal](#) and selecting "Product Training," then "Online Training."

[Click here](#) for the videos.

## How are these bonuses distributed?

The bonuses are distributed monthly once the order has been paid. Your local Sales Rep will distribute them (just like they do with your SPIFF bonuses.) You can keep track of your bonuses by logging into the [Dealer Portal](#), clicking "Programs" and then "New DSR Kickstart."